

# TBILISI SHOTA RUSTAVELI & BATUMI ALEXANDERKARTVELI INTERNATIONAL AIRPORT





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# GRUPE ADP OPERATIONAL MAP

## TÜRKİYE

Antalya: 38.3M Pax  
Ankara: 12.9M Pax  
Izmir: 11.5M Pax  
Milas-Bodrum: 4.4M Pax  
Gazipasa: 1.1M Pax  
*Concession Operator*

## SAUDI ARABIA

Madinah: 10.9M Pax  
*Concession Operator*  
Jeddah (Hajj Terminal)  
*Management Contract*

## GEORGIA

Tbilisi: 4.7M Pax  
Batumi: 1.0M Pax  
*Concession Operator*

## NORTH MACEDONIA

Skopje: 3.0M Pax  
Ohrid: 0.2M Pax  
*Concession Operator*

## TUNISIA

Enfidha: 1.3M Pax  
Monastir: 1.6M Pax  
*Concession Operator*

## FRANCE

Paris-CDG: 70.2M Pax  
Paris-Orly: 33.1M Pax  
Paris-Le Bourget: Business  
& General Aviation Airport  
*Owner and Operator*

## CHILE

Santiago: 26.2M Pax  
*Concession Operator*

## JORDAN

Amman: 8.7M Pax  
*Concession Operator*

## INDONESIA\*

Medan: 7.1M Pax in 2023  
*Concession Operator*

## MADAGASCAR

Antananarivo &  
Nosy Be: 1.0M Pax  
*Concession Operator*

## CROATIA

Zagreb: 4.3M Pax  
*Concession Operator*

## INDIA\*

New Delhi: 77.8M Pax  
Hyderabad: 27.8M Pax  
GOA: 4.7M Pax  
*Concession Operator*

## KAZAKHSTAN

Almaty: 11.4M Pax  
*Owner and Operator*

## LATVIA

Riga: 7.1M Pax  
*Commercial Areas Only*

## BELGIUM

Liege Airport  
*Cargo Operations*



\*Groupe ADP holds 49% stake in GMR Airports.



## WORLDWIDE GROUP

Airport group with the  
most passengers in 2019



## AIRLINE CONNECTIONS

351.2 million passengers  
worldwide



## WORLD CONNECTIONS

28 airports operated  
around the world



## VARIETY OF AIRPORTS

Mega international hubs,  
regional gateways, leisure  
destination airports



# TBILISI



## TBILISI OPERATIONAL MAP



# 4.7 Million

Pax in 2024

# 3.7 Million

Pax in 2023

# 65

Destinations in 2024

# 52

Airlines in 2024

# 32%

Cargo growth in 2024 vs 2023

# 2

New routes in 2024

Share in Total / 24 vs 23 Growth



## TBILISI AT A GLANCE: The Economic and Touristic Center of Georgia

Located at the crossroads between Europe and Asia, Tbilisi is an important trade centre crossed by the ancient Silk Road.

### Key Destination and Catchment Features

**3.7M**

Inhabitants in Georgia

**1.2M**

Inhabitants in Tbilisi

**Largest city** in Georgia

**\$ 30.54B** Georgia's GDP

**33.3%** of Georgia's inbound visitors

**\$ 9.14K** GDP per capita in Georgia

**50%** of Georgia's GDP

**Capital city** with all government offices.

**Tbilisi is an important hub of trade** and is strategically located at the centre of the motorway highway and railway network of the Caucasus region.

**European Parliament has adopted the visa liberalization for Georgia.** Georgia nationals are able to travel visa-free within the Schengen area.

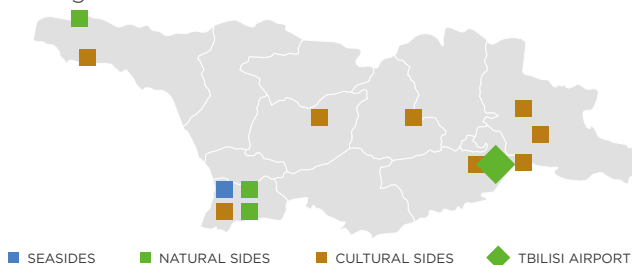
**455.3K registered entities in Tbilisi**

**Tbilisi Airport (TBS) catchment area covers:**

- A **1.5M population** within 30 minutes driving distance
- A **3M population** within 60 minutes driving distance
- A **5M population** within 120 minutes driving distance

**Conveniently located within a reach from the main touristic attractions:**

- The **city center of Tbilisi** within 30 minutes driving distance (20 km).
- **Kakheti's wineries** within 1 hour driving distance.
- **Gareji Caves** within 90 minutes driving distance.



# TBILISI, Getaway to Georgian Wonders

Georgia's growing popularity as an international tourist destination has put Tbilisi on the global travel map.



Well-known for its sulfur bathhouses fed by natural hot springs. Nearby on Shardeni Street you will find plenty of modern, popular restaurants, trendy night clubs and art galleries.



Rustaveli Avenue and Freedom Square are the center of the city, with many governmental, cultural and business facilities.



Georgia is the cradle of wine making with an 8000 thousand years history & companies exporting worldwide. The Kakheti's region is well-known for wine tasting and lovely European-like towns.



Mtskheta, Gori, and Uplistsikhe – UNESCO World Heritage Churches, Stalin's birthplace and a cave city.

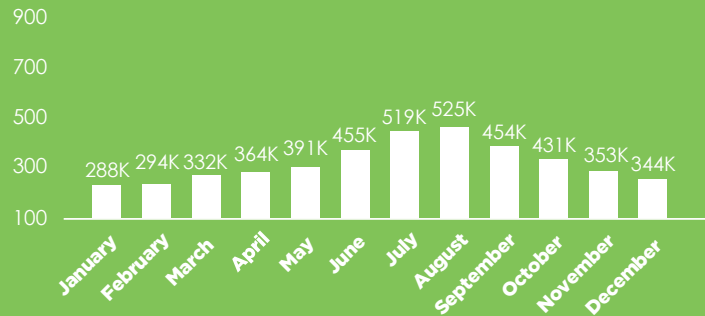


Caucasian mountains offer breathtaking sceneries for hiking. Kazbegi is one of the most stunning mountain regions in Georgia.

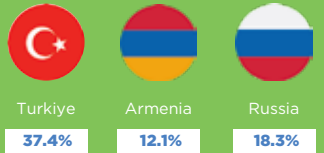


Georgia has plenty of beautiful monasteries and cave cities. Davit Gareja & wine-tasting is the best cave monastery city in Georgia.

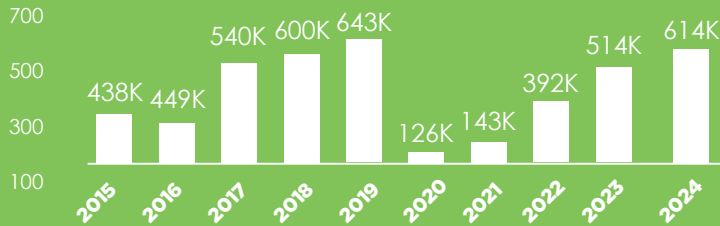
## SEASONALITY (2024), # of arrivals in thousand per month



## TOP 3 COUNTRIES OF OUTBOUND VISITS IN GEORGIA (2024)



## MONTHLY AVERAGE NUMBER OF VISITS BY INBOUND VISITORS





## TBILISI: Infrastructures



### Transportation



The **public bus** provides transport to the city center within 45 minutes.



### Awards



At the **Skytrax World Airport Awards 2024**, Tbilisi International Airport was included in the Top 10 airports with up to 5 million passengers around the world.



### Infrastructures



**Departure and Arrival Terminals**

**1 runway**



### Retail



**10 Food and Beverage**

**19 Retail Shops**

**3 Duty Free**

**1 Tax Refund**







**BATUMI  
OPERATIONAL MAP**



**0.95 Million**

Pax in 2024

**0.62 Million**

Pax in 2023

**25**

Destinations in 2024

**24**

Airlines in 2024

**11**

New routes in 2024



# BATUMI AT A GLANCE: The Main Touristic Gate to The Georgian Black Sea Coast

Even in the coldest months, the temperature does not drop below +7-10 degrees, which is why you can visit Batumi at any time of the year.

## Key Destination and Catchment Features

**3.7M**

Inhabitants in Georgia

**363K**

Inhabitants in Ajara province

**2nd largest city**

In Georgia

**10% of Georgia's GDP**

**\$ 9.14K**

GDP per capita in Georgia

**29.9% of Georgia's** Inbound Visitors

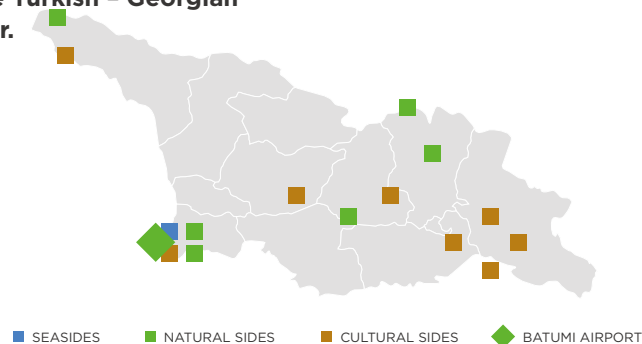
**With its year-round mild subtropical climate,** Batumi attracts the most tourists visiting Georgia.

The large port and strategic location on the railway network also make Batumi an **important commercial center on the Turkish - Georgian border.**

**Ajara's economy is also based on growing tobacco, tea and citrus fruits.**

**Batumi Airport (BUS) is conveniently located within a reach from the main touristic attractions:**

- The **city center of Batumi** within 15 minutes driving distance (6 km).
- The **Mtiral National Park** within 1 hour driving distance.
- The **Machakhela National Park** within 50 minutes driving distance.
- The **Gonio Fortress** within 10 minutes driving distance.





# BATUMI, Getaway to Adjara

Even in the coldest months, the temperature doesn't go lower than +7-10 degrees which is why you may visit Batumi at any time of the year.



Adjara seaside is with the subtropical climate, 21-kilometer long coastline, the warm sea of 21-29 Celsius on average, comfortable atmosphere and distinctive nature. Besides leisure, Batumi resort has solar therapy and sea-salt baths to offer



Batumi Boulevard is the main and most visited sightseeing of the city. The recreation zone, which at the same time is a cultural heritage monument, for centuries, has unites the city's guests or native inhabitants.



Gambling is popular in Batumi, with many casinos located in upscale hotels, attracting both locals and tourists. Recent hotel constructions suggest further growth in the city's casino industry.



Batumi Botanical Garden located at the distance of 9 km from the center of Batumi, occupies the area of 108, 7 hectare



Adjara is one of the most important wine regions of and subtropical zones in Georgia. The revival of viticulture and winemaking has been evident in Adjara in recent years.

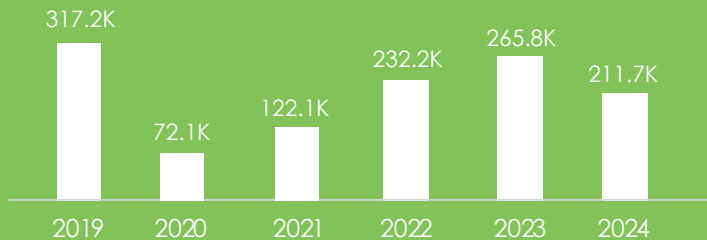


The Black Sea Jazz Festival is an international jazz festival held annually, traditionally in July, in Batumi.

## INTERNATIONAL VISITORS IN BATUMI (2024)

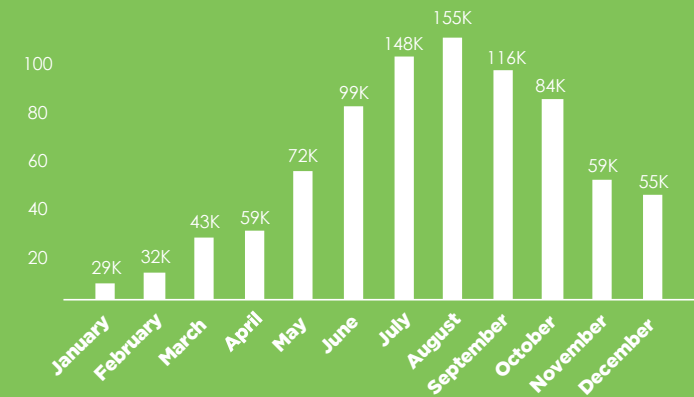
# of air passengers

2.54M tourists in Adjara region.



## SEASONALITY (2024),

# of arrivals in thousand per month



## TOP 3 COUNTRIES OF OUTBOUND VISITS IN GEORGIA (2024)



## BATUMI: Infrastructures

TAV Airports doubled capacity of Batumi Airport with \$17M investment.



### Transportation



The **bus network** provides transport to the city center within 20 minutes.



### Infrastructures



**1 terminal**

**1 runway**



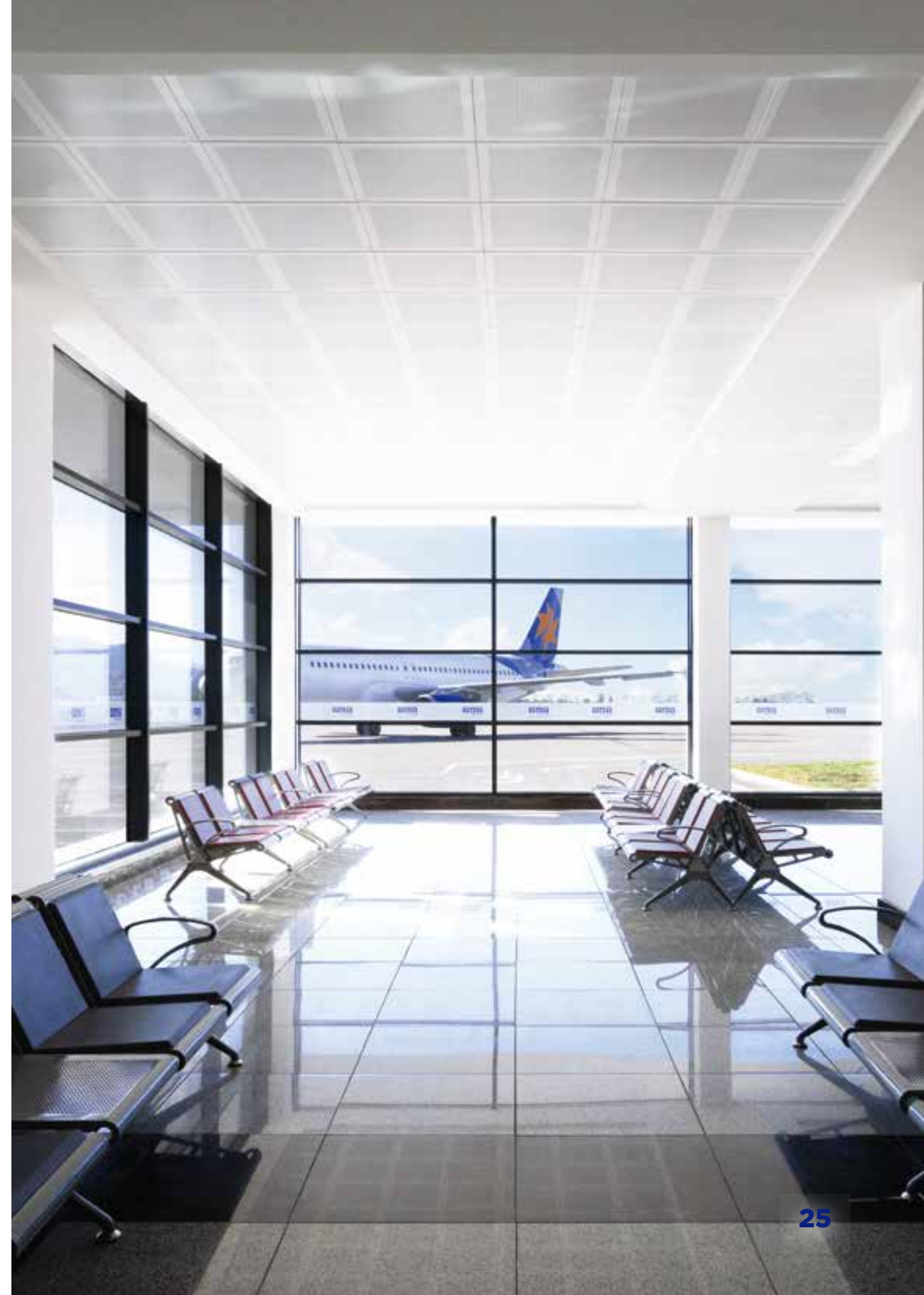
### Retail



**3 Food and Beverage**

**1 Duty Free**

**1 Tax Refund**



## Incentive Schemes

Marketing support and incentive schemes tailored on airlines' development projects.



Seasonal and year-round incentives can be offered to airlines for their operations by TAV Airports. Incentive programmes are customised depending on destination, traffic potential, growth, etc.



TAV Airports conducts marketing activities in collaboration with airlines with inauguration ceremonies, press conferences, terminal and digital advertisements.



TAV Airports can also create bundle marketing opportunities through its subsidiaries (Ground Handling-Havas, Duty Free-ATU, Catering-BTA etc.)





## CONTACTS



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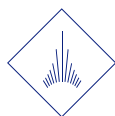


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SHARING NEW HORIZONS



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